Translation

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# Summary of Consolidated Financial Results for the Year Ended March 31, 2018 (Based on Japanese GAAP)

May 14, 2018

Company name:	The Japan Steel Works, Ltd.	
Stock exchange listing:	Tokyo	
Stock code:	5631 URL http://www.jsw.co.jp/	
Representative:	Representative Director & President Naot	aka Miyauchi
	Executive Officer	
Inquiries:	General Manager, General Affairs Hirol	ki Kikuchi TEL 03-5745-2001
	Department	
Scheduled date of ordin	nary general meeting of shareholders: June	26, 2018
Scheduled date to file S	Securities Report: June	28, 2018
Scheduled date to comm	mence dividend payments: June	27, 2018
Preparation of suppleme	entary material on financial results: Yes	
Holding of financial res	sults meeting: Yes	(for analysts and institutional investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2018 (from April 1, 2017 to March 31, 2018) (1) Consolidated operating results

(1) Consolidated operating results	cate year-on-year	changes						
	Net sales		Net sales Operating profit		Ordinary pro	ofit	Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2018	212,957	0.2	21,318	72.8	22,117	82.6	10,712	-
Year ended March 31, 2017	212,469	(4.9)	12,340	(14.4)	12,111	(14.3)	(4,968)	-

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2018	145.77	-	9.6	7.7	10.0
Year ended March 31, 2017	(67.61)	-	(4.6)	4.3	5.8

(2) Consolidated financial position

	Total assets	Total assets Net assets		Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2018	297,433	118,600	39.3	1,592.47
As of March 31, 2017	275,315	107,587	38.6	1,446.44

(3) Consolidated cash flows

	Cash flows from	Cash flows from		Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2018	26,712	(5,077)	(2,457)	77,879
Year ended March 31, 2017	12,023	(13,580)	(1,203)	58,671

#### 2. Cash dividends

		Annı	al dividends per	Total cash	Dividend payout	Ratio of dividends to net assets		
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total	dividends (Total)	ratio (Consolidated)	(Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2017	-	2.50	-	12.50	-	1,837	-	1.7
Year ended March 31, 2018	-	17.50	-	20.00	37.50	2,755	25.7	2.5
Year ending March 31, 2019 (Forecast)	-	25.00	-	25.00	50.00		24.5	

3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

							Percentages inc	dicate ye	ear-on-year changes
	Net sales Operating		Operating pr	Operating profit Ordinary profit		ofit	Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2018	110,000	4.7	10,000	(4.5)	10,000	(3.4)	8,000	5.4	108.86
Full year	220,000	3.3	22,000	3.2	22,000	(0.5)	15,000	40.0	204.11

No

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2018

(changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements					
Changes in accounting policies due to revisions to accounting standards and other regulations:	No				
Changes in accounting policies due to other reasons:	No				
Changes in accounting estimates:	No				
Restatement of prior period financial statements:	No				

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

	As of March 31, 2018		74,292,607 sh	hares	As of March 31, 2017	I I	74,292,607 shares
N	Sumber of treasury shares at the end of the	e perio	d				
	As of March 31, 2018	:	802,503 sh	hares	As of March 31, 2017	l l	801,480 shares
A	verage number of shares during the peri	od					
	Year ended March 31, 2018	1	73,490,674 sh	hares	Year ended March 31, 2017	I I	73,492,317 shares

# Consolidated financial statements

**Consolidated balance sheets** 

		(Millions of yen)
	As of March 31, 2017	As of March 31, 2018
Assets		
Current assets		
Cash and deposits	59,801	79,032
Notes and accounts receivable - trade	49,420	54,542
Merchandise and finished goods	2,358	2,30
Work in process	58,037	54,66
Raw materials and supplies	5,755	5,19
Deferred tax assets	6,473	7,37
Other	4,858	5,71
Allowance for doubtful accounts	(140)	(14
Total current assets	186,565	208,67
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	15,491	15,39
Machinery, equipment and vehicles, net	5,600	5,68
Tools, furniture and fixtures, net	588	1,02
Land	9,721	10,05
Leased assets, net	595	57
Construction in progress	235	28
Total property, plant and equipment	32,233	33,04
Intangible assets		
Goodwill	657	50
Leased assets	193	15
Other	803	1,10
Total intangible assets	1,655	1,77
Investments and other assets		,
Investment securities	34,339	34,67
Long-term loans receivable	53	29
Claims provable in bankruptcy, claims provable in		
rehabilitation and other	292	25
Net defined benefit asset	2,472	2,73
Deferred tax assets	15,041	12,90
Other	3,116	3,48
Allowance for doubtful accounts	(455)	(40
Total investments and other assets	54,860	53,93
Total non-current assets	88,749	88,75
Total assets	275,315	297,43
10 111 1100010	275,515	277,43

		(Millions of yen)
	As of March 31, 2017	As of March 31, 2018
Liabilities		
Current liabilities		
Notes and accounts payable - trade	47,744	54,957
Short-term loans payable	11,908	12,004
Current portion of long-term loans payable	4,215	132
Lease obligations	574	493
Income taxes payable	866	2,296
Advances received	17,004	18,863
Provision for directors' bonuses	37	93
Provision for warranties for completed construction	2,757	1,729
Provision for loss on construction contracts	2,969	784
Provision for loss on wind power generator business	4,655	3,365
Provision for business restructuring	-	6,389
Other	15,657	14,308
Total current liabilities	108,390	115,418
Non-current liabilities		
Long-term loans payable	34,901	39,268
Lease obligations	854	748
Deferred tax liabilities	175	168
Provision for directors' retirement benefits	115	75
Net defined benefit liability	10,620	10,046
Long-term guarantee deposited	11,099	11,504
Asset retirement obligations	1,320	1,364
Other	251	237
Total non-current liabilities	59,337	63,414
Total liabilities	167,727	178,833
Net assets		
Shareholders' equity		
Capital stock	19,694	19,694
Capital surplus	5,467	5,467
Retained earnings	77,748	86,256
Treasury shares	(2,308)	(2,310
Total shareholders' equity	100,601	109,107
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	6,381	7,269
Deferred gains or losses on hedges	(301)	305
Foreign currency translation adjustment	(170)	(21
Remeasurements of defined benefit plans	(211)	370
Total accumulated other comprehensive income	5,698	7,923
Non-controlling interests	1,287	1,569
Total net assets	107,587	118,600
Total liabilities and net assets	275,315	297,433
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# Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2017	March 31, 2018
Net sales	212,469	212,957
Cost of sales	170,695	163,455
Gross profit	41,773	49,501
Selling, general and administrative expenses		
Direct selling expenses	9,645	7,809
Indirect selling, general and administrative expenses	19,787	20,372
Total selling, general and administrative expenses	29,432	28,182
Operating profit	12,340	21,318
Non-operating income		
Interest income	49	66
Dividend income	603	761
Miscellaneous income	656	1,563
Total non-operating income	1,309	2,390
Interest expenses	273	258
Share of loss of entities accounted for using equity method	0	0
Miscellaneous loss	1,265	1,333
Total non-operating expenses	1,539	1,592
Ordinary profit	12,111	22,117
Extraordinary income		
Gain on sales of non-current assets	93	30
Gain on sales of investment securities	-	791
Other	-	1
Total extraordinary income	93	824
Extraordinary losses		
Loss on sales of non-current assets	15	29
Loss on retirement of non-current assets	150	273
Impairment loss	17,874	1,352
Provision for business restructuring provision	-	6,389
Other	5	5
Total extraordinary losses	18,045	8,049
Profit (loss) before income taxes	(5,841)	14,892
Income taxes - current	2,819	3,633
Income taxes - deferred	(3,706)	307
Total income taxes	(887)	3,940
Profit (loss)	(4,954)	10,951
Profit attributable to non-controlling interests	14	238
Profit (loss) attributable to owners of parent	(4,968)	10,712

## Consolidated statements of comprehensive income

	(Millions of yen)
Fiscal year ended	Fiscal year ended
March 31, 2017	March 31, 2018
(4,954)	10,951
2,551	887
(638)	606
(251)	203
1,398	581
3,059	2,278
(1,894)	13,230
(1,879)	12,937
(14)	292
	March 31, 2017 (4,954) 2,551 (638) (251) 1,398 3,059 (1,894) (1,879)

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2017

-					(Millions of yen)
	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	19,694	5,467	84,554	(2,302)	107,413
Changes of items during period					
Dividends of surplus			(1,837)		(1,837)
Profit attributable to owners of parent			(4,968)		(4,968)
Purchase of treasury shares				(5)	(5)
Disposal of treasury shares		(0)		0	0
Transfer of loss on disposal of treasury shares		0	(0)		_
Net changes of items other than shareholders' equity					_
Total changes of items during period	_	-	(6,806)	(5)	(6,811)
Balance at end of current period	19,694	5,467	77,748	(2,308)	100,601

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of current period	3,830	337	51	(1,609)	2,609	1,318	111,340
Changes of items during period							
Dividends of surplus							(1,837)
Profit attributable to owners of parent							(4,968)
Purchase of treasury shares							(5)
Disposal of treasury shares							0
Transfer of loss on disposal of treasury shares							_
Net changes of items other than shareholders' equity	2,551	(638)	(222)	1,398	3,089	(31)	3,058
Total changes of items during period	2,551	(638)	(222)	1,398	3,089	(31)	(3,753)
Balance at end of current period	6,381	(301)	(170)	(211)	5,698	1,287	107,587

#### Fiscal year ended March 31, 2018

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	19,694	5,467	77,748	(2,308)	100,601
Changes of items during period					
Dividends of surplus			(2,204)		(2,204)
Profit attributable to owners of parent			10,712		10,712
Purchase of treasury shares				(2)	(2)
Disposal of treasury shares		(0)		0	0
Transfer of loss on disposal of treasury shares		0	(0)		_
Net changes of items other than shareholders' equity					
Total changes of items during period	_	_	8,508	(2)	8,505
Balance at end of current period	19,694	5,467	86,256	(2,310)	109,107

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of current period	6,381	(301)	(170)	(211)	5,698	1,287	107,587
Changes of items during period							
Dividends of surplus							(2,204)
Profit attributable to owners of parent							10,712
Purchase of treasury shares							(2)
Disposal of treasury shares							0
Transfer of loss on disposal of treasury shares							-
Net changes of items other than shareholders' equity	887	606	149	581	2,225	282	2,507
Total changes of items during period	887	606	149	581	2,225	282	11,013
Balance at end of current period	7,269	305	(21)	370	7,923	1,569	118,600

#### Consolidated statements of cash flows

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2017	March 31, 2018
Cash flows from operating activities		
Profit (loss) before income taxes	(5,841)	14,892
Depreciation	7,858	4,097
Amortization of goodwill	199	211
Impairment loss	17,874	1,352
Interest and dividend income	(653)	(82)
Interest expenses	273	25
Share of loss (profit) of entities accounted for using equity method	0	(
Loss (gain) on sales of investment securities	_	(78
Loss on retirement of property, plant and equipment and	_	(78
intangible assets	150	27
-	(78)	(
Loss (gain) on sales of property, plant and equipment	(78)	() ()
Decrease (increase) in operating receivables	(122)	(2,84
Increase (decrease) in operating debt	(2,987)	6,10
Decrease (increase) in inventories	1,022	3,99
Increase (decrease) in provision for warranties for completed	717	(1,02
construction		
Increase (decrease) in provision for loss on construction	1,699	(2,18
contracts		
Increase (decrease) in provision for loss on wind power	(4,032)	(1,28
generator business		
Increase (decrease) in business restructuring reserve	—	6,38
Other, net	(1,023)	(25
Subtotal	15,056	28,35
Interest and dividend income received	660	82
Interest expenses paid	(273)	(25
Income taxes (paid) refund	(3,420)	(2,20
Net cash provided by (used in) operating activities	12,023	26,71
Cash flows from investing activities		
Payments into time deposits	(1,001)	(60)
Proceeds from withdrawal of time deposits	545	65
Purchase of property, plant and equipment and intangible assets	(13,348)	(6,54
Proceeds from sales of property, plant and equipment and	131	7
intangible assets		
Purchase of investment securities	(345)	(1
Proceeds from sales of investment securities	0	1,86
Repayments of long-term guarantee deposits	(67)	(8
Decrease (increase) in short-term loans receivable	0	(
Payments of long-term loans receivable	_	(30
Collection of long-term loans receivable	10	5
Purchase of shares of subsidiaries and associates	-	(14
Other, net	494	(2)
Net cash provided by (used in) investing activities	(13,580)	(5,07

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2017	March 31, 2018
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(660)	96
Proceeds from long-term loans payable	2,308	4,500
Repayments of long-term loans payable	(320)	(4,215)
Cash dividends paid	(1,837)	(2,204)
Purchase of treasury shares	(5)	(2)
Repayments of finance lease obligations	(673)	(621)
Other, net	(16)	(9)
Net cash provided by (used in) financing activities	(1,203)	(2,457)
Effect of exchange rate change on cash and cash equivalents	(26)	30
Net increase (decrease) in cash and cash equivalents	(2,787)	19,208
Cash and cash equivalents at beginning of period	61,458	58,671
Cash and cash equivalents at end of period	58,671	77,879